# LISTING OF TYPES OF CREDIT OFFERED BY BLC COMMUNITY BANK

- A. Commercial Loans
  - 1. Short-term secured and unsecured loans to businesses and individuals where adequate evidence of earnings history and net worth are produced.
  - 2. Business loans guaranteed by the SBA or by another federal, state or local agency.
  - 3. Secured loans. Appropriate security can include:

Inventory; Accounts Receivable; Machinery and Equipment; Savings accounts and Time Certificates; Marketable securities; First liens on business or residential real estate; Cash surrender value of life insurance.

- 4. Construction loans, multi-family or commercial property.
- 5. Commercial letters of credit.

# B. Installment/Single Payment Loans

- 1. Unsecured personal loans to individuals, based upon determination of credit worthiness and income.
- Secured loans. Security can include: Vehicles; Mobile Homes; Second mortgages on residential real estate; First lien on a second home; Savings accounts and Time Certificates; Marketable securities; Cash surrender value of life insurance.
- C. Real Estate Loans
  - 1. First liens on principal residences or second homes which are owneroccupied and contain one to four units.
  - 2. Home improvement loans, the amount to be established upon determination of credit worthiness and income.
  - 3. Construction loans, principal residence or second home.
  - 4. Loans on unimproved real estate.

# D. Open End Credit

- 1. Home equity lines of credit.
- 2. Commercial lines of credit, with adequate security.
- 3. Personal reserve accounts.

### LOAN FEES

In House Balloon/ARM (Purchase)

#### - PURCHASE: IF CLOSING WILL BE HELD AT A TITLE COMPANY ADD: <u>Prepaid Finance Charge</u> - Title - Closing/Settlement Fee to (Title Co) \$200-250. <u>Call for quote</u>: Varies by Title Co.

	Prepaid Finance Charge	Fees			
Origination	\$0 / \$300 / \$500		<u>NO</u> ORIGINAT	ION FEE FOR FULLY AMORTIZED 1-2-3 YEAR LOANS	
Tax Service	\$68.00		\$.00 FULLY AMORITIZED / \$200.00 IN HOUSE BALLOON / \$400.00 ARMs		
LOL Flood	\$1.00				
Title - Settlement/Closing Fee	\$300.00				
Appraisal		\$400.00			
Flood		\$10.00			
Home Owners Insurance - Comp	bany Name	\$1,200.00			
Title - Lenders Title		\$525.00	Contact Title Co f	or Amounts -	
Title - ARM Endorsement		\$175.00	Full Owners / Full	Lenders / Simultaneous Lenders	
Recording		\$60.00			
Title - Special Assessment Lette	r		\$50.00	These are typically pd by seller	
Title - GAP Endorsement			\$125.00 These are typically pd by seller		
- Totals	\$369.00	\$2,370.00	\$2,739.00	0	
FHLB (Purchase)					
	Prepaid Finance Charge	Fees			
Origination	\$800.00		\$300.00 Lender Credit with qualifying DDA		
Tax Service	\$68.00				
LOL Flood	\$1.00				
Title - Settlement/Closing Fee	\$300.00				
Appraisal		\$400.00			
Flood		\$10.00			
Home Owners Insurance - Comp	irance - Company Name				
Title - Lenders Title		\$525.00	Contact Title Co for Amounts - Full Owners / Full Lenders / Simultaneous Lenders		
Recording		\$60.00			
Title - Special Assessment Lette	r		\$50.00	These are typically pd by seller	
Title - GAP Endorsement			\$125.00	These are typically pd by seller	
- Totals	\$1,169.00	\$2,195.00			
Construction (Owner Occupied w/Purc					
	Prepaid Finance Charge	Fees			
Origination	\$575.00				
Tax Service	\$68.00				
LOL Flood	\$1.00				
Appraisal Completion Report	\$100.00				
Draw Fee (4)	\$500.00				
Title - Settlement/Closing Fee	\$300.00				
Appraisal		\$400.00			
Flood		\$10.00			
Home Owners Insurance		\$1,200.00			
Title - Lenders Title		\$675.00	Spec Homes \$375		
Title - Owners Title - ADJ		optional	Contact Title Co for Amounts - Full Owners / Full Lenders / Simultaneous Lenders		
		\$60.00			
Recording					
0	r		\$50.00	These are typically pd by seller	
Recording Title - Special Assessment Lette Title - GAP Endorsement	r		\$50.00 \$125.00	These are typically pd by seller These are typically pd by seller	

#### Construction (Owner Occupied w/o Purchase)

	Prepaid Finance Charge	Fees	
Origination	\$575.00		
Tax Service	\$68.00		
LOL Flood	\$1.00		
Appraisal Completion Report	\$150.00		
Draw Fee (4)	\$500.00		
Appraisal		\$400.00	
Flood		\$10.00	
Home Owners Insurance		\$1,200.00	
Title - Lenders Title Insurance		\$675.00	
Title - Owners Title Insurance		optional	Contact Title Co.
Recording		\$30.00	
- Totals	\$1,294.00	\$2,315.00	

#### Construction to Permanent Financing (In-House)

Construction to Permanent Fir	iancing (In-House)		
	Prepaid Finance Charge	Fees	
Tax Service	\$0.00		
- Info Pro: Refi n/c			
Will there be an addl in	spection fee? Are we escrowing for iten	ns left unfinished; if so	we require an additional inspection documented in
the file as completed	Prepaid \$150.00		
Flood		\$4.00	
Home Owners Insuranc	e - Company Name	\$0.00	NO AMOUNT
Title - Lenders Title Insu	irance (update from const)	\$225.00	
- Totals	\$0.00	\$225.00	
Construction to Permanent Fir	nancing (FHLB)		
	Prepaid Finance Charge	Fees	
Tax Service	\$0.00		
- Info Pro: Refi n/c	·		
•	spection fee? Are we escrowing for iter	ns left unfinished: if so	we require an additional inspection documented in
the file as completed		,,	·····
Home Owners Insuranc		\$0.00	NO AMOUNT
	irance (update from const)	\$225.00	
Recording		\$60.00	
Title - Special Assessme	nt Letter	\$50.00	
- Totals	\$0.00	\$335.00	
FHLB (Refinance)			
	Prepaid Finance Charge	Fees	
Origination	\$800.00		\$300.00 Lender Credit with qualifying DDA
Tax Service Fee	\$68.00		
LOL Flood	\$1.00		
Appraisal	<b>*</b> - · · · ·	\$400.00	
Flood		\$10.00	
Home Owners Insurance	e - Company Name	\$0.00	NO AMOUNT
Title - Lenders Title Insu		\$525.00	
Title - Special Assessme		\$50.00	
Recording		\$60.00	
- Totals	\$869.00	\$1,045.00	
In House Balloon/ARM (Refina	ance)		
	Prepaid Finance Charge	Fees	
Origination	\$.00 / \$300 / \$500		NO ORIGINATION FEE FOR FULLY AMORTIZED 1-2-3 YEAR LOANS
Tax Service Fee	\$68.00		\$.00 FULLY AMORITIZED / \$200.00 IN HOUSE BALLOON / \$400.00 ARMs
LOL Flood	\$1.00		
Appraisal		\$400.00	
		410.00	

\$10.00

\$0.00

\$525.00

\$175.00

Home Owners Insurance - Company Name Title - Lenders Title Insurance Title - ARM Endorsement

> \$30.00 \\bash@flittlechute.com\cache\<u>Shpar6</u>&Private\Marketing & Photos\Vendors\Website\LK-CS\CRA Binder\5.3 Loan Fees

NO AMOUNT

Flood

Recording

#### 1st Lien Equivalent/2NDs

	Prepaid Finance Charge	Fees	
Origination	\$300.00		
Tax Service Fee	\$0.00		
- \$68.00 BLC - per FDIC do	o not disclose		
LOL Flood	\$1.00		
Appraisal		\$400.00	
Flood		\$10.00	
Home Owners Insurance		\$1,200.00	Purchase transactions only
Title - Lenders Title Insurance - ADJ		\$525.00	Contact Title Co for Amount
<ul> <li>optional Letter Report</li> </ul>		\$75.00	contact file co for Amount
Recording		\$30.00	Purchase transaction - \$60.00
- Totals	\$301.00	\$1,640.00	

# PERSONAL CHECKING ACCOUNTS

# **Carefree Checking**

- \$25.00 minimum deposit to open account
- No monthly service charge or minimum balance requirement
- Unlimited check writing
- Online/Mobile Banking
- Bill Pay
- Debit Card
- Direct Deposit

# **Carefree Interest Checking**

All the features of Carefree Checking plus:

- \$500.00 minimum daily balance
- See website or account opening personnel for additional information and details

# InterestPlus Checking

All the features of Carefree Checking plus the opportunity to earn a higher interest rate on balances, and refunds on non-BLC ATM fees up to \$10.00.

# Qualifications:

- Receive e-statements
- Minimum of 12 debit card transactions post and clear
- Minimum of one direct deposit or ACH deposit

All qualifications must be met per statement period in order to be eligible.

See website or account opening personnel for additional information and details

Limit of one InterestPlus checking account per customer.

# Health Savings Account (HSA)

HSA's were designed to help individuals in high-deductible health plans (HDHP) save for current or future qualified medical expenses.

- \$100 minimum deposit required to open account
- Unlimited check writing
- Debit Card
- Online/Mobile Banking
- See website or account opening personnel for additional information and details

# PERSONAL SAVINGS & MONEY MARKET ACCOUNTS

# **Statement Savings**

- \$25.00 minimum deposit to open account
- See website or account opening personnel for additional information and details
- Interest compounded and paid quarterly

### **Christmas Club**

- No minimum deposit to open account
- See website or account opening personnel for additional information and details
- Interest compounded and paid annually

# **Certificate of Deposit**

- \$2,500.00 minimum deposit to open account and balance required
- Penalties may apply for early withdrawal
- See website or account opening personnel for additional information and details
- 6-month to 5-year term for certificate

# **Tiered Money Market**

- \$5,000.00 minimum deposit to open account
- Monthly statement
- See website or account opening personnel for additional information and details

# **BUSINESS CHECKING ACCOUNTS**

**Basic Business Checking:** This account is designed for the business with low activity. No interest is paid on this account type

- 50 Debit/Credit/Deposited items per month, no charge (see fee schedule for charges in excess of 50 items)
- \$100.00 minimum daily balance to avoid monthly service charge of \$8.00
- Paid check images included in monthly statement

**Value Business Checking:** This account is designed for the business with moderate activity. No interest is paid on this account type

- 150 Debit/Credit/Deposited items per month, no charge (see fee schedule for charges in excess of 150 items)
- \$500.00 minimum daily balance to avoid monthly service charge (see fee schedule for service charge information)
- Paid check images included in monthly statement

**Premium Business Checking:** This account is designed for the business with moderate to high activity. No interest is paid on this account type.

- 250 Debit/Credit/Deposited items per month, no charge (see fee schedule for charges in excess of 250 items)
- \$2,500.00 minimum daily balance to avoid monthly service charge (see fee schedule for service charge information)
- Paid check images included in monthly statement

Business Executive Checking: This account is designed for the business with high activity.

- 1,000 Debit/Credit/Deposited items per month, no charge (see fee schedule for charges in excess of 1,000 items)
- \$20,000.00 minimum daily balance to avoid monthly service charge (see fee schedule for service charge information)
- Paid check images included in monthly statement

**Business Analysis Checking:** This account is designed for the business that wants credit for account balances to offset service charges and transaction fees. A high-volume business that maintains larger balances will find this account a perfect fit.

- This account earns credit based on the average collected balance
- Excess earnings credit can offset transaction fees
- Paid check images included in monthly statement
- See fee schedule for listing of service and items charges

Nonprofit Community Checking: This account is limited to non-profit organizations.

- \$500.00 minimum daily balance to avoid monthly service charge (see fee schedule for service charge information)
- Paid check images included in monthly statement

# TREASURY MANAGEMENT PRODUCTS

### Line of Credit Sweep

This solution allows business clients to automatically manage surplus cash balances to reduce interest expenses. Funds can automatically be moved back and forth between a BLC primary checking account and line of credit.

# **ACH Payments**

Through online banking, enter and transmit ACH entries electronically; making transactions quicker, safer and easier. Payments sent and received on the ACH network are a much more cost-effective basis than checks. Capabilities include; vendor payments, tax payments, direct deposits of payroll to employee accounts and automated loan payments.

### **Remote Deposit Capture**

This solution allows clients to scan checks and transmit the scanned images to BLC Community Bank for posting and clearing as a digital deposit. The digital deposit is transmitted over an encrypted internet connection to BLC, which accepts the deposits, posts the deposit to the client's account and assigns availability of funds based on the account availability schedule.

# **Positive Pay**

This solution is an integrated transaction management system that encompasses check Positive Pay, ACH Positive Pay and Account Reconciliation, providing clients with one of the most effective fraud prevention tools available.

# **Business Online Bill Pay**

This solution allows clients to pay companies and individuals within the United States that would normally be paid by check. Payments can be scheduled in the Payment Center, making paying repetitive bills quicker and easier.

Speak to a Personal Banker today for additional requirements and account information, including fee schedules.

# **BUSINESS SAVINGS ACCOUNTS**

# **Statement Savings**

- \$25.00 minimum deposit to open account and daily balance required (see fee schedule for service charge information)
- Interest is compounded and paid quarterly

# **Certificate of Deposit**

- \$2,500.00 minimum balance
- Penalties may apply for early withdrawal
- 6-month to 5-year term for certificate
- See website or account opening personnel for additional information and details

# **Tiered Money Market**

- \$5,000.00 minimum deposit to open account and daily balance required
- Monthly statement
- See website or account opening personnel for additional information and details